

CRISIS AND HOSTAGE NEGOTIATION:

TACTICS AND TECHNIQUES FOR THE FIRST RESPONDER AND NEW NEGOTIATOR

**TENNESSEE P.O.S.T. APPROVED
RESTRICTED TO LAW ENFORCEMENT AND
CORRECTIONS PERSONNEL**



STUDENT RATINGS OF THIS CLASS: **94% Excellent,**
6% Above Average, 0% AVERAGE, 0% BELOW AVERAGE.

Crisis communication has become a much needed skill for all line personnel in the 21st Century. Even when negotiators are required on-scene for hostage and barricaded subject calls, those at the scene who request their assistance can supply much needed information to aid their response prior to their arrival. This training is designed to provide first responders and new negotiators with the ability to safely and effectively intervene in a variety of crisis situations. It has been developed to improve the initial response capabilities of the first responder, as well as a new officer assigned to crisis negotiations, to better deal with a variety of related concerns common at the site of a critical incident.

TOPICS INCLUDE:

- ▶ Techniques useful to the First Responder to a crisis or hostage scene used to aid Negotiators and SWAT.
- ▶ Proven techniques for concerns at critical incident scenes related to intervention, assessment & negotiation.
- ▶ Ethical, liability and community related issues that should be considered and addressed whenever crisis calls of the types reviewed are responded to.
- ▶ Various personalities associated with hostage takings, school violence, barricaded and suicidal incidents, and how to deal and negotiate with those involved.

Practical exercises and class assignments designed to enhance understanding and develop related skills will be employed throughout this training.

The instructor has been certified in crisis intervention techniques and has worked on cases that required the application of both negotiation and intervention skills during his career. He has developed customized training for Law Enforcement organizations on Crisis and Hostage Negotiation, Suicide Intervention and Crisis Intervention, and has also developed training on Domestic, School and Workplace violence intervention.

**To Register or for more information go to DeMuroTraining.com
Pre-registration is required.**

Hosted By: LaVergne Police Department, LaVergne – TN

Presented by: DeMuro Enterprises, LLC

Dates: March 26 - 29, 2012 **COST:** \$375

Student Comments

◆ *Email received post class...
"I did my first negotiation since attending your class...it was the worse case situation in my opinion...he was well armed...1 hour and 36 minutes later I had the gentleman talked out and in custody without incident, thanks so much for the skills I learned from you!!!!!!"*

◆ *"Great class and instruction, learned a lot..."*

◆ *"Good material, presented in a professional manner. Definitely not boring."*

◆ *"Great course: should have taken this course before 'Hostage Negotiation', Thanks."*

2012 Training Schedule

- Crisis and Hostage Negotiation (LaVergne-TN, March 26-29)
- Identifying and Suppressing Street Gangs in Communities and Schools (Longmont-Colorado, April 16-19)
- Criminal Case Development: Case Preparation, Report Writing & Testimony (Germantown-TN, May 22-25)
- Identify, Monitor & Suppress Extremist Groups (LaVergne-TN, June 18-21)
- Identifying and Suppressing Street Gangs in Communities and Schools (LaVergne-TN, August 6-9)
- Probable Cause, Arrest, Search & Seizure (Franklin-TN, August 20-23)
 - Proactive Tactics for Drug Interdiction (LaVergne-TN, Sept. 10-13)
- Patrol and Investigative Interview and Interrogation Tactics (Germantown-TN, October 9-12)
- 21st Century Policing: Human Diversity, Extremism & Cross-Cultural Conflict Mgmt (Murfreesboro-TN, October 22-25)